# FULL SPECTRUM LAST MILE LOGISTICS

MODEX

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MODEXSHOW.COM

#### **MODEX 2024**

## WHERE SUPPLY CHAIN PROFESSIONALS GO FOR LAST MILE SOLUTIONS

With the global supply chain ecosystem under more pressure than ever to become agile and efficient for last mile delivery, your customers need help solving a wide range of critical challenges. At MODEX 2024, the premier manufacturing and supply chain trade show, qualified buyers come to engage 1:1 with solution providers and last mile experts like you.

MODEX is dedicated to showcasing innovative solutions for retailers, grocers, consumer goods firms and 3PLs facing challenges across the supply chain from warehousing to fulfillment and last mile delivery.

When it comes to last mile logistics, MODEX attendees are seeking solutions for:

Parcel Delivery	Omni-Channel Fulfillment	Heavy Goods Delivery
Algorithms & Analytics	Urban Logistics	Sustainability
Micro-location	Last Mile Technologies	Reverse Logistics
Packaging	Route Optimization	Multi-carrier Solutions
Fleet Management	Autonomous Delivery Vehicles	Smart Parcel Lockers

If you provide these solutions for last mile logistics, reserve your place today, along with over 900 of the industry's leading providers, and take advantage of this unique opportunity to grow your business and show the world what your solutions can do.



## MEET YOUR BUYERS

### 40,000 PROFESSIONALS FROM ACROSS THE MANUFACTURING AND SUPPLY CHAIN WORLD

As an exhibitor at the world's premier supply chain experience, MODEX 2024 gives you the chance to showcase your technology, software, and system solutions to the full spectrum of supply chain buyers. This unique opportunity to connect only comes along once every two years. If you're not here to take advantage, your competitors will be.

#### **KEY DECISION MAKERS**

who spend \$50 billion every year on material handling, supply chain and logistics systems, equipment, and services.

#### UPPER AND MIDDLE MANAGEMENT

including 80% of attendees who are in corporate, senior, middle, engineering, and IT management from manufacturing operations, production, distribution, logistics, supply chain, and transportation.

#### MAJOR RETAILERS & CONSUMER GOODS COMPANIES

including 75% of the National Retail Federation Top 100 Retailers and 65% of the Top 100 Consumer Goods Companies.

#### **REPRESENTATIVES FROM THE FORTUNE 1000**

including multinational consumer-goods companies.

#### SENIOR TRANSPORTATION & LOGISTICS BUYING TEAMS

composed of corporate VPs, directors, managers, engineers, production and logistics experts, and others who influence purchase decisions. Twentyfive percent of attendees are involved directly/indirectly with shipping, transportation and logistical functions outside the warehouse.

#### MOTIVATED INDIVIDUAL BUYERS

in search of product demonstrations and 1:1 meetings with equipment, technology and service providers like yourself.



#### DEMOS & BUYING NEEDS OF MODEX ATTENDEES

JOB TITLE

26% CORPORATE MANAGEMENT (C-LEVEL) 22%

MANAGEMENT

20%

SENIOR MANAGEMENT (EVP, SVP, VP) 15% ENGINEERING/ IT MANAGEMENT

OTHER FACTS

**68**%

OF MODEX ATTENDEES SHIP 100 OR MORE PARCELS PER DAY ON AVERAGE

33%

SHIP OVER 5,000 PARCELS PER DAY

### **25**<sup>%</sup>

OF MODEX ATTENDEES OPERATE A VEHICLE FLEET\*

\*Average fleet size is 1,680 vehicles

- 25% ADVANCED ANALYTICS
- 45% ARTIFICIAL INTELLIGENCE/ MACHINE LEARNING
- 50% AUTOMATIC ID SYSTEMS & DATA COLLECTION/RFID
- 53% AUTONOMOUS VEHICLES/ROBOTS
- **30%** BATTERIES/ALTERNATIVE FUEL SYSTEMS
- 10% BLOCKCHAIN SOLUTIONS FOR SUPPLY CHAINS
- 80% COMPUTER SOFTWARE (ERP, WMS, MES, TMS, OMS, SCM, YMS, CLOUD, MULTI-CARRIER)
- 35% CONSULTING & SYSTEMS INTEGRATION
- **10%** DIGITAL TWIN TECHNOLOGIES
- 20% DRONES & AUTONOMOUS AERIAL VEHICLES
- 68% ORDER FULFILLMENT & ECOMMERCE DELIVERY
- 20% PARCEL, FREIGHT & CARGO DISTRIBUTION
- 56% LOCKERS/STORAGE EQUIPMENT

15% REVERSE LOGISTICS

61% THIRD-PARTY LOGISTICS/ TRANSPORTATION SERVICES

#### CONTACT MHI SHOW SALES

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