Supply Chain Digitalization: How To Keep It Simple

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POWERED BY POSSIBILITIES.

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Key Takeaways

• Complexity can be simple
• How and where you begin
• Focus on gaining momentum
Project Logistics
Project versus "Standard" Logistics

- New locations
- New suppliers
- New logistics service providers
- New project team
- Solution is customer driven
- Product design depends on our suppliers

Each project starts from scratch
Case Study

What does it mean for supply chain?

- **Everything** that you learned in the previous project barely helps you understand what challenges you are facing this time.
- **No time** to learn and train as everything is new again and you learn by doing.
- **New** partners, **new** rules and regulations, **new** ideas, everything is new, new, new.
- **Engineer to order** business also means new suppliers and products.
Case Study

How do you improve in this environment?

• Supply chain leadership
• Unified vision
• Be bold
Outcomes

Quick wins
• Validated pack lists from suppliers
• Tracking data from 3PL/4PL
• Color-coded documents for jobsite efficiency

Results
• **Time & Money**: reduction in manual labor
• **Increased transparency**: Where is it?
• **Easy & centralized** data access for supply chain; faster onboarding
Automotive Manufacturer
Challenges

- IT maturity
- Monitoring isolated to 3PLs
- Supplier IT maturity
- Only major suppliers generate delivery notes
- Demand versus scheduled trucks
Solutions

- Optimized transportation
- Delivery monitoring
- Delivery schedules
- Delivery notes
- Documents and labels
Outcomes

Quick wins
• Feedback loop: truck utilization back to scheduled trucks
• Visibility of transportation costs and improved financial planning

Results
• Costs – 20% reduction in transportation
• Global Scalability – operating in North America and Europe
Be Focused
Take Your Operation to New Heights
A true leader has the confidence to stand alone, the courage to make tough decisions, and the compassion to listen to the needs of others. They don’t set out to become a leader but become one by their own equality of their actions and the integrity of their intent.

General Douglas MacArthur
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