Capturing a Competitive Edge in Today’s On-Demand World

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RISING EXPECTATIONS from customers are fueling an on-demand economy.

To respond, all businesses MUST DRIVE DIGITAL INNOVATION.
“Automation is not a nice to have. It’s a need to have.”

Tier I Food Product Distributor
RISING CUSTOMER EXPECTATIONS

96% of consumers consider fast shipping the same as same-day shipping

COMPETITIVE JOB MARKET

4% unemployment rate in the U.S. - a record low

GROWTH IN WAREHOUSE AUTOMATION

<10% of jobs can be fully automated

POWERED BY POSSIBILITIES.
Digital innovation began at the core of the enterprise…

SYSTEMS OF RECORD
Digital innovation **began** at the core of the enterprise…

**SYSTEMS OF RECORD**

…but it **now** lives at the enterprise edge, where work gets done.

**SYSTEMS OF REALITY**
PATH TO FRICTIONLESS WORKFLOW

AUGMENTED WORKERS
Environment Coordination

AUGMENTED AUGMENTATION
New Mobile Experiences & Interfaces

INTELLIGENT AUTOMATION
Automating Mobile Workflows
FROM THIS

TO THIS!
WORKFLOW OPTIMIZATION
HOW DOES IT WORK?

MOBILE OPTIMIZATION PLATFORM

Interfaces: Devices

Technologies: Input Modalities

- BARCODE PRINTING
- SPEECH RECOGNITION
- LOCATION AND MOTION SENSING
- RFID

MOBILE OPTIMIZATION PLATFORM

Dynamic Real-Time Workflows

- Real-time Analytics
- Contextual data from start infrastructure systems

WMS/ERP BACKEND SYSTEMS

Mobile Extension Interface

POWERED BY POSSIBILITIES.
Transform worker dwell and travel time into productive picking time

Optimize picking workflows

ACHIEVE HIGHER LEVELS OF PERFORMANCE

INTELLIGENT ORCHESTRATION of your robots and workers for more productive outcomes
ENABLING A SMARTER MORE CONNECTED WAREHOUSE

Workflow Applications

Act

Intelligent Insights & Actions

Profile Management
Location
APIs
Events
Context

Visibility “Building Blocks”

Sense

Edge Ecosystem

Mobile Computers
Printers
Edge Computing & Sensing
Scanners
RFID Readers

POWERED BY POSSIBILITIES.
GETTING STARTED...
How could better visibility into operations transform your end-to-end workflows?
- Labor savings
- Error reduction
- Inventory turns
- Picks
- Safety stock

How can you modernize the workflow experience?
- Frictionless workflow
- Reduced training
- Improved consistency
- Co-bot assistance
- Worker recruiting and retention

What business models can enable you to deploy new concepts faster?
- Robots as a Service (RaaS)
- Outcome based solutions
- Co-innovation Partnerships
- Innovation Workshops with tech providers
For more information:

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